



refreshingly local™

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Takashi Tsukamoto, Secretary
Konwakai – Vancouver Japanese Business Association
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 Vancouver, B.C. V5V 2A2
 konwakai@konwakai.ca

Dear Takashi,

Thank you for your support of Coast Hotels. We are pleased to enter into a Business Travel Agreement with **Konwakai – Vancouver Japanese Business Association** with the following offer.

- 2024 Coast Hotels Preferred Corporate Rate Discount –

Your Discount off the Coast FLEX Rate: 30%	
Coast Abbotsford Hotel & Suites, Abbotsford, BC	Coast Kamloops Hotel & Conference Centre, Kamloops, BC
Coast Bastion Hotel, Nanaimo, BC	Coast Langley City Hotel & Conference Centre, Langley, BC
Coast Calgary Downtown Hotel & Suites, Calgary, AB	Coast Lethbridge Hotel & Conference Centre, Lethbridge, AB
Coast Coal Harbour Vancouver Hotel by APA, Vancouver, BC	Coast Metro Vancouver Hotel, Burnaby, BC
Coast Capri Hotel, Kelowna, BC	Coast Nisku Inn & Conference Centre, Edmonton International Airport, AB
Coast Chilliwack Hotel by APA, Chilliwack, BC	Coast Oliver Hotel, Oliver BC
Coast Canmore Hotel & Conference Centre, Canmore, AB	Coast Osoyoos Beach Hotel, Osoyoos, BC
Coast Discovery Inn, Campbell River, BC	Coast Parksville Hotel, Parksville, BC
Coast Edmonton Plaza Hotel by APA, Edmonton, AB	Coast Prince George Hotel by APA, Prince George, BC
Coast Fort St. John Hotel, Fort St. John, BC	Coast Swift Current Hotel, Swift Current, SK
Coast Fraser Inn, Williams Lake, BC	Coast Tsawwassen Inn, Delta, BC
Coast Grimshaw Hotel & Suites, Grimshaw, AB	Coast Victoria Hotel & Marina by APA, Victoria, BC
Coast Hillcrest Hotel, Revelstoke, BC	The Downtown, a Coast Hotel, Dawson City, YK
Coast Hinton Hotel, Hinton, AB	The Oceanside, a Coast Hotel, Sechelt, BC

- 2024 Coast Hotels USA Corporate Rate Discount –

Your Discount off the Coast FLEX Rate: 15%	
Coast Anabelle Hotel, Burbank, CA	Hotel 116, a Coast Hotel, Bellevue, WA
Coast Gateway Hotel, SeaTac, WA	Safari Inn, a Coast Hotel, Burbank
Coast Hilltop Inn, Pullman, WA	West Beach Inn, a Coast Hotel, Santa Barbara, CA
Coast Inn at Lake Hood, Anchorage, AK	Waimea Plantation Cottages, a Coast Resort, Waimea, HI
Coast Wenatchee Center Hotel, Wenatchee, WA	

refreshingly local.™ Each one of our hotels is as unique as the cities they're located in



Rate Information

Coast Preferred Corporate business travel rates are based upon estimated annual room night productivity of 100 + room nights per year and will be reviewed and reassessed on an annual basis. Rates are based on a Coast Room type, single or double occupancy. Other room types may be available at an upgraded cost. Your discounted rates are in Canadian dollars, are net non-commissionable (unless otherwise stated), non-LRA (non-Last Room Availability), subject to availability, and do not include applicable taxes & fees. Blackout dates and restrictions may apply.

These rates are for your individual travellers and groups under 10 rooms per night and under 25 rooms cumulative. Please contact nationalsales@coasthotels.com to assist in establishing rates for any group block over 10+ rooms per night or 25+ cumulative. Coast Hotels rates are the confidential information for the use of the intended recipient only and cannot be posted, published, or otherwise made available to third-party re-sellers or internet sites. Any review, use, or distribution by others is prohibited and in doing so may terminate access to these rates with no advance notification from Coast Hotels.

Reservations

Your rates are accessible under your company name through Coast Central Reservations by calling 1.800.716.6199 or going online to www.coasthotels.com and entering your online booking code **JBAVAN** in the 'company/offer' field. Please advise your travelers of this arrangement as these rates are applicable for both business and leisure travel.

Should your travelers have any problems with making reservations over multiple days through our website, we would encourage them to call the hotel directly.

If your company is using a travel management company, kindly forward this letter to them so we may assist them with establishing viewership to your rates in their online GDS system.

Check-In/Check-Out & Cancellation

Hotel Check-In/Check-Out times and Cancellation policies vary by hotel. Please advise your travellers to check on our website for this information or refer to their reservation confirmation.

Features

• Complimentary Wi-Fi	• Business centres
• In-room Starbucks Coffee and Tea	• 100% non-smoking facilities
• Safe deposit boxes	• Coast Clean program
• Complimentary local telephone calls	• Triple Sheeting
• Complimentary long-distance access fee	• Coast Rewards Program
• Refreshingly Local™	• Refreshingly Green™

Coast Clean™

Coast Hotels is committed to your safety, health and security during your stay with us. Our Coast Clean program was developed in partnership with Ecolab and is based on the guidelines set by public health, government, and industry organizations. For you, that means you can visit and stay at a Coast Hotel with full confidence that we're doing everything possible to ensure your safety and health.

Coast Rewards

Your Corporate Plan includes Coast Rewards Points, Alaska Airlines Mileage Plan, Aeroplan Miles, or More Rewards points. We encourage all our guests to become a member of our Coast Rewards loyalty program so they can benefit from the earned points. In addition to the incredible array of items you can redeem your membership points for—including free stays, entertainment options, gift cards, airline mileage, and a ton more—we offer special perks to members whenever you stay with us. For instance, every Coast Rewards member receives express priority check-in! Please visit us online to find more information and to sign up for these privileges.

Once again, thank you for your interest in Coast Hotels, we look forward to a successful year with you.

Regards,

Amie Ceasor
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